

### Secure Wireless Tracking. It's All In Hand.

#### Customer Profile

- \$3.4 billion dollar shipping giant ensures comprehensive worldwide coverage
- A fleet numbering more than 500 container vessels and more than 1,900,000 containers
- One of the world's leaders in global shipping services

#### Problem

- Upgrade cargo receiving and allocation processes in a more effective manner
- Comply with corporate security policy mandating usage of SSH across wireless devices

#### Solution Deployed

During an upgrade of its customized tracking and warehouse management systems, a detailed assessment of the system revealed non-compliance with the company's group-wide SSH security policies.

The company required a fast security solution that was scalable, secure, and could 'plug n play' across their complex warehouse management systems infrastructure. Further, the security solution needed to be customizable due to the system's specific customer tracking, auditing and logging requirements.

Pragma System's provided its PocketVT technology, a 2 in 1 SSH/Telnet client to the company. After extensive testing, the PocketVT technology exceeded the company's expectations and was chosen as the solution for their environment

#### Technology

- Pragma PocketVT Handheld Telnet/SSH Client Technology
- Motorola 9060 RF Industrial Handheld Devices
- IBM 235 X Series Server, Pentium III, 1266 MHz, 256 MB RAM

#### Partner Value Add

Pragma Systems put in place its reliable, enterprise-grade PocketVT SSH-Telnet client, allowing the company to readily connect to both SSH and Telnet Servers from their Motorola Enterprise Mobility Business Scanners. The result was an extremely secure, reliable wireless tracking system for every part of the company's shipping chain, with a user-friendly, intuitive user interface.

#### ROI

- Compliance with global security mandates
- Configurable, customized solution extremely well suited to customer's environment
- Increased uptime and no impact from migration to secure operating environment
- Improved workflow processes

#### Solution at a Glance

##### Partner Name:

Pragma Systems Inc.

##### Solution Name:

Pragma PocketVT Handheld Client

##### Industry Application Area:

Remote and Secure Connectivity Solutions

##### Target Market:

Enterprise

##### Solution Benefits:

- Innovative, cost effective solutions for wireless handheld devices using Windows Mobile/PocketPC/CE
- A 2-in-1 SSH-Telnet client which allows you to connect to both Telnet and SSH Servers
- Offers a user-friendly, intuitive user interface
- Many essential features which makes it an effective "secure" remote access tool for handheld devices

##### Motorola Products Supported:

- MC9000
- MC9060

##### WW Partner Sales Contact:

Andrew Tull

Vice President, Sales & Marketing

andrew.tull@pragmasys.com

512.219.7270



Pragma Systems Inc.  
13809 Research Blvd  
Suite 675  
Austin, TX 78750  
United States  
512.219.7270  
www.pragmasys.com

#### About Pragma Systems Inc.

Pragma Systems Inc. is a leading provider of enterprise class remote access and security software for Microsoft Windows platforms and devices.

